

ROUND		ROOM
TEAM A		TEAM B
Names:		Names:

**Use the following questions and point values to calculate each team's total score. In the event of a tie, see Cameron, Hailey, or Rachel.  
When complete, circle the name of the top oralist.**

___/5	<b>Pre-Analysis:</b> Did the team speak cohesively? Was the team knowledgeable of the facts? Did the team identify and understand all of the issues? Did the team anticipate the other side's position? Did the team have an apparent strategy?	___/5
___/10	<b>Teamwork:</b> Did the team evenly share responsibility? Was the team equally prepared? Did the team refrain from contradicting each other? Did the team appear to be in agreement during the round? Did the team communicate effectively during the round?	___/10
___/10	<b>Advocacy:</b> Did the team understand their client's interests? Did the team advance their client's interests? Did the team explain their client's position? Did the team make offers within their authority? Did the team respect the client's wishes?	___/10
___/10	<b>Professionalism:</b> Did the team ask and answer questions effectively? Did the team attempt to move the negotiation forward? Did the team adapt throughout the round? Did the team concede when necessary? Did the team foster a good professional relationship with the other team?	___/10
___/5	<b>The Result:</b> Did the team push their client to a deal or closer to a deal? Did the team communicate the results of the round with the other team? Would the client be pleased with the results of the round?	___/5
___/5	<b>Post-Analysis:</b> Did the team accurately summarize the round? Did the team effectively analyze their performance? Did the team answer the judge's questions? Did the team learn from the round?	___/5
___/5	<b>Ethics:</b> Do you believe that the team observed the ethical standards of the legal profession? Consider whether the team misrepresented material facts, exceeded its authority, or invented self-serving material facts. (0 = unethical, 5 = ethical) <i>*If an ethical violation was so severe that, in your judgment, you think the team should be disqualified, see the Vice Chair of Negotiations or the Vice Chair of Judges.</i>	___/5
___/50	Judge's Name _____ Judge's Signature _____	___/50

Point Spread:	Winning Team:
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